

Matthew E. Ross, LEED AP

Special Counsel



Overview

Mr. Ross is an energy attorney who advises renewable energy and fuels project developers on all aspects of project development, finance, and operation of renewable energy projects and other transactional and regulatory related matters. He works with all renewable energy and fuels technologies with a particular focus on biogas, biomass, biofuels, waste-to-energy, and waste-to-fuels.

Contact

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Areas of Focus

- Renewable Energy and Fuels
- Corporate and Business
- Project Development and Finance
- Regulatory Compliance

Education

University of Dundee (CEPMLP), Law Certificate, Centre for Energy, Petroleum and Mineral Law and Policy Oil & Gas Course

J.D., Brooklyn Law School (1996)

- Business Law Fellowship
- American Jurisprudence Award- Legal Writing; Finalist-Best Brief Award

B.A., Johns Hopkins University, International Relations (1993)

Biography

Mr. Ross is an energy attorney who advises renewable energy and fuels project developers on all aspects of project development, finance, and operation of renewable energy projects and other transactional and regulatory related matters. He works with all renewable energy and fuels technologies with a particular focus on biogas, biomass, biofuels, waste-to-energy, and waste-to-fuels. In addition, Mr. Ross works with energy services companies (ESCO) and large end-users of energy on energy-efficiency solutions. In that regard, he counsels both ESCOs and commercial real estate developers, investors, and managers to achieve energy cost savings through effective energy efficiency management strategies.

Additionally, Mr. Ross has earned LEED professional accreditation, the leading professional designation for the green building, construction and development industry, thereby further enhancing his ability to advise clients on achieving energy efficient and sustainable business practices.

Admissions

Admitted to Practice

- District of Columbia
- New York

Representative Experience

- Advise project developers on planning, developing, and financing renewable energy projects, especially in the bioenergy and biofuels space
- Represent renewable energy technology companies on commercializing their technologies
- Serve as general counsel to renewable energy project developers and technology companies
- Provide counsel to sellers and large end users of energy on selling and procuring gas, fuels, power, and other energy commodities
- Provide strategic advice to project developers on the purchase and repurposing of distressed fossil fuel energy assets into renewable energy plants
- Advised project developers, investors, and contractors on all transactional and regulatory aspects of developing and financing renewable energy projects to ensure successful project

completion

- Assist energy services companies and large end users of energy in developing and implementing energy efficiency solutions to facilitate substantial energy cost savings
- Acted as outside general counsel to renewable energy and energy efficiency companies to provide strategic direction and compliance and ensure successful project development
- Advised renewable energy technology manufacturers, licensees and distributors on sales and development transactions and financing to create enhanced project development and sales opportunities through strategic alliances and other contracts
- Advised renewable energy project developers, tax equity investors, private equity funds and contractors on developing and financing renewable energy projects ensuring successful, compliant project development and financing
- Advised energy services companies and large end users of energy on strategies to contract for lower energy consumption and tax incentives or credits flowing therefrom
- Advised cleantech company on obtaining financing, contractual partners, and strategic investors to foster corporate growth and development
- Advised emissions trading exchange on contracting with municipalities, renewable power project developers, utilities and energy services companies to purchase and sell credits from verified emissions reductions
- Advised electric and gas utilities, energy marketers, industrial concerns, foreign governments and local municipalities on complying with federal and state energy and public utility laws and regulations, especially regarding the restructuring of wholesale and retail electric and natural gas industries and other regulatory and rate-making issues
- Advised energy solutions companies and large end-users, such as commercial property holders/managers retail chains and universities, on strategies to reduce energy costs, increase energy efficiency and foster the use or production of renewable energy and other demand-side management projects
- Advised companies on the purchase and sale of electricity and natural gas assets and supplies and assisting such companies with securing financing for such projects
- Advised alternative energy project developers and assisted such companies in obtaining project finance
- Advised electric and gas utilities on complying with federal and state energy and public utility laws and regulations
- Advised energy services companies and commercial property holders/managers on strategies to reduce energy costs and increase energy efficiency
- Advised corporations on the purchase and sale of electricity and natural gas supplies and facilities

Media and Presentations

Articles

- Co-Author, "Addressing the Major Climate Change Issues," *Aspatore Special Report: Understanding Recent Climate Change Developments* (December 2010)
- Co-Author, "SEC Issues Interpretive Guidance on Climate Change Disclosure," *BNA's Corporate Counsel Weekly* (February 2010)
- Co-Author, "Financing Fossil Fuel Power Projects in the Era of Carbon Regulation," *Platts Insight*

(October 2008)

- Author, “The Farm Bill: Planting Seeds of Renewable Energy,” *Ethanol Producer Magazine* (August 2008)
- Co-Author, “Curtailed and Real Time Pricing from a Multi-family Customer’s Perspective,” *EnergyBiz* (March 2007)
- Co-Author, “Coal Gasification an Important Part of America’s ‘Homeland Generation’ Strategy,” *Combined Cycle Journal* (Fourth Quarter 2004)

Presentations

- “The Nexus of Energy, Water and Agriculture: New Technologies,” Livingston Securities Energy and Water Seminar, Washington, D.C. (December 1, 2016)
- Panel Moderator, “Biomass and Waste-to-Energy,” Caribbean Renewable Energy Forum, Miami, FL (October 19, 2016)
- “Scaling Up Biofuels,” Livingston Securities Energy Seminar, Denver, CO (November 2, 2015)
- “Bringing all of the Pieces Together for a Successful Financing,” Project Finance, Waste Conversion Congress West Coast, San Diego, CA (December 3, 2014)
- Panelist, Project Finance Workshop, Gasification Technologies Conference, Washington, D.C. (October 26, 2014)
- “The Changing Face of Baseload in the Caribbean,” Caribbean Renewable Energy Forum, Miami, FL (October 8, 2014)
- Panelist, Project Finance Workshop, Gasification Technologies Conference, Colorado Springs, CO (October 13, 2013)
- Panel Moderator, “Biomass and Waste-to-Energy,” Caribbean Renewable Energy Forum, Oranjestad, Aruba (October 11, 2013)
- Panelist, “Financing the Commercialization of Global Biorefinery Projects,” 2013 World Congress on Industrial Biotechnology, Montreal, Quebec (June 18, 2013)
- Panel Moderator, “Investor Demands: Getting the Finance Community on Board,” Waste Conversion Congress East Coast, Boston, MA (June 17, 2013)
- Chair, Waste Conversion Congress Finance Panel, Long Beach, CA (November 29, 2012)
- Panel Moderator, “Waste to Energy: Over-Hyped or Real World Solution,” Caribbean Renewable Energy Forum, San Juan, Puerto Rico (October 17, 2012)
- “Legal Strategies for Making Green Pay,” CLE Symposium, Greensboro, NC (May 5, 2011)
- Panelist, “Session Protocol: Energy Focus, Outlook for Renewable Energy in Central America and the Caribbean,” 34th Annual Miami Conference on the Caribbean and Central America, Caribbean-Central America Action, Miami, FL (December 3, 2010)
- Panel Moderator, “Energy Efficiency: Policy, Regulation, & Financing,” The Caribbean Renewable Energy Forum, Paradise Island, Bahamas (October 15, 2010)
- Panelist, “Legislation, Mandates, Technology Innovations ... Are We Really Ready?,” 2010 Green Building Summit, Richmond, VA (August 10, 2010)
- Panel Moderator, “Focus on Energy,” Caribbean-Central America Action, 33rd Miami Conference on the Caribbean and Central America, Miami, FL (December 2, 2009)
- “Energy Performance Contracting: Less Juice, More Bread,” O’Brien & Gere Achieving Sustainability Seminar, Springfield, VA (November 18, 2009)
- “Greenhouse Gas Exposure and Risk Mitigation,” O’Brien & Gere Achieving Sustainability Seminar, Springfield, VA (November 18, 2009)

- Panelist, “Financing Energy Efficiency Projects,” 2009 Green Building Summit, Richmond, VA (August 12, 2009)
- “Energy Performance Contracting: Nuts and Bolts,” Reznick Group’s Second Annual Renewable Energy Business Symposium, Denver, CO (July 27, 2009)
- “Energy Performance Contracting: A Primer,” O’Brien & Gere Achieving Sustainability Seminar, Research Triangle Park, NC (June 16, 2009)
- “Case Study: Financing Biogas Projects, Renewable Power Project Finance: The Tutorial,” Infocast, (December 13, 2006)
- “The Energy Policy Act and Real-Time Pricing and Metering,” Committee on Energy, New York City Bar, (January 3, 2006)
- Co-Presenter, “Opportunities for Energy Savings in Commercial Real Estate,” American Bar Association, Renewable Energy Resources Committee: “Green Buildings Promote the Growth of On-site Renewables and Other Distributed Generation” (June 15, 2005)
- Presenter, “Opportunities to Create Savings in the Real Estate Industry,” District of Columbia Bar Conference, Environment, Energy and Natural Resources Section/Energy Committee: “Raising the Energy Bar for Commercial Buildings” (January 27, 2005)

Memberships

Georgetown University

- Lecturer, “Energy in America: From Black Gold to Green Power” (2009 – 2015)

District of Columbia Bar

Energy Bar Association

U.S. Green Building Council

- Member, LEED Accredited Professional